FUTURETECH

COMPANY PROFILE

www.futuretech.net.sa

The Future is Here..

Our History

FutureTech Solutions is an Information Technology Company based in Alkhobar, Saudi Arabia and established in December 17,2011, with focus on the current and future Saudi IT market demands.

In FutureTech Solutions we believe IT infrastructure is becoming more complex than before with budget limitations. Our goal in FutureTech Solutions is to help our customer to realize their IT investment by increasing the Return on Investment (ROI) and lowering the Total Cost of Ownership (TCO) by driving the infrastructure virtualization, cloud computing and end users computing which present a unique opportunities for Saudi companies to cut the cost, increase the productivity and reached the desired IT.

Cybersecurity is a major concern for all companies, and how to protect their data, this why we partnered with the market leader in cybersecurity to add more values to our customers.

Our Vision

To be the leading IT solution company in the virtualization and cloud computing in the region, and to deliver a value selling to our customers by demonstrating the Return on Investment (ROI) and positioning the right solution that address the customer's pain issues, and to be the true trusted advisors in the area of virtualization.

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GARNER PRODUCTS
The World's Leading Degausser Manufacturer

LogRhythm
The Security Intelligence Company

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Teamwork

Teamwork is one of FutureTech Solutions key to Success not only inside the company but also by collaborating with our customers and own an accountability for their success. In FutureTech we believe that every individual are responsible in success or failure of the business. Having a teamwork increases individual accountability toward success.

Projects can't be finished on the required deadline without a real teamwork between us as the service provider and the customer, this why we emphasis on the team building prior to start any project or services.

Teamwork leads to higher quality output, most of the times more than desired level of output. It also enhances better decision making process in the favor of organizational effectiveness.

Teamwork promotes unity, rapport and bonding between individuals even from deferent organizations if they have the same goal. When we are working together with our customers, they see us as one team and consider us as their trusted advisors for the services that we offer and they will give us all the support because the main focus is to accomplish their mission and untimely success.

As we are collaborating with our customers and conducting a brainstorm session to find a solution for a problem we have a common goal to achieve, success, because we are obtaining many different and creative ideas from different teams with deferent prospective. This effort enables the team to obtain many alternatives and implement the best action plan and assign the tasks to the people involved.

work performed

organized cooperation

working together

to achieve better

Professional in Delivery

In FutureTech Solutions, we are committed to deliver an exceptional services to our customers within the required timed frame.

Not because it's our responsibility but most importantly we always seek high customer satisfaction from the services that we rendered.

We always valued our customer and their business with us is appreciated, and we take accountability to their success.

We are committed in every single service that we offer a high quality in delivery and we keep our commitment to our customers and partners.

As we seek perfection in our deliveries we always provide accurate and comprehensive information to our customers on both business and technical language to ensure our message get clear, we keep our customers informed of the progress or development in the project by delivering a customer-centered service and informative reporting and of any risk that might delay the deadline of the project, transparency in communication is a key success for our service deliveries.

In FutureTech Solutions our employees are our asset and they reflect the image of our company, this why we seek talented employees and we sharpen their skills and knowledge through regular trainings and collaborating professionally with our business partners.

Cost Effectiveness

Quality Assurance

Excellence → Reliability

Timely Delivery

Customer Relationship

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Continuous Growth

Since the company started in late of 2011 the stakeholders in the company committed to success and continues growth in line with the progress of the economy in Saudi Arabia. This growth will be achieved by building strong relationship with our potential customers, this relationship will be based on trust and transparency, since then the company achieved an average 200% year over year growth. This vision will continue in the future by sharing our success with our customers and providing them with the right solution for successful and smooth IT operations.

In FutureTech Solutions we are committed to the pursuit of continuous growth, our continues growth starts with a commitment, a commitment by providing our customers with:

- The right solutions that meets their requirements.
- The right skillful expertise to do the required services.
- By not focusing only on the technology, also we are focusing on implementing the right process for our solutions.
- By ensuring customers satisfaction from our services which is a top priority for us.

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Building Trust

FutureTech Solutions business conducting is all about building trust-based relationships with our customers by understanding their pain issues and setting the right expectations, and helping them to find the right solutions that are exactly solving all their pain issues and meet their expectations with the least possible risk and expense. In FutureTech Solutions we positioned ourselves as the trusted advisors for our clients through honest, effective and open communications and discussions.

- Valuing our relationships with our customers, because in FutureTech Solutions believe we have something of value to offer to the relationship.

- Be transparent and honest with our clients and customers, we quest to discover the real areas where we can work together and where our solutions will add value.

- In FutureTech Solutions integrity is a crucial part of our way in conducting business with our customers, and we take decisions based on what we know is right and follow our business ethics.

- Fulfilling our commitments and never commit or promise what we can't deliver

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Our Products and Services

Infrastructure Products and Services:

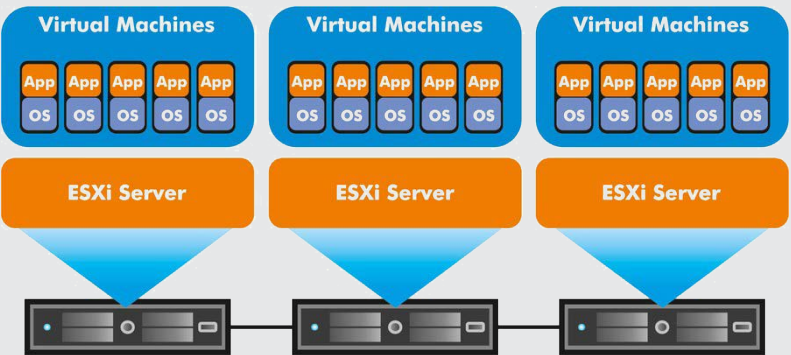VMware Products and Services

Veeam Products and Services

Security Products:

LogRhythm SIEM Solution

Cybersecurity Intelligence Analysis Platforms

HDD Degausser

VMware

VMware is the market leader in virtualization, so what is virtualization?
VMware Server is a virtualization solution that makes it possible to partition a single physical server into multiple virtual machines. VMware server works with Windows, Solaris, and Linux. This will ensure high availability, load balancing and isolating your mission critical application from the hardware failures.

As a VMware Enterprise partner we can:
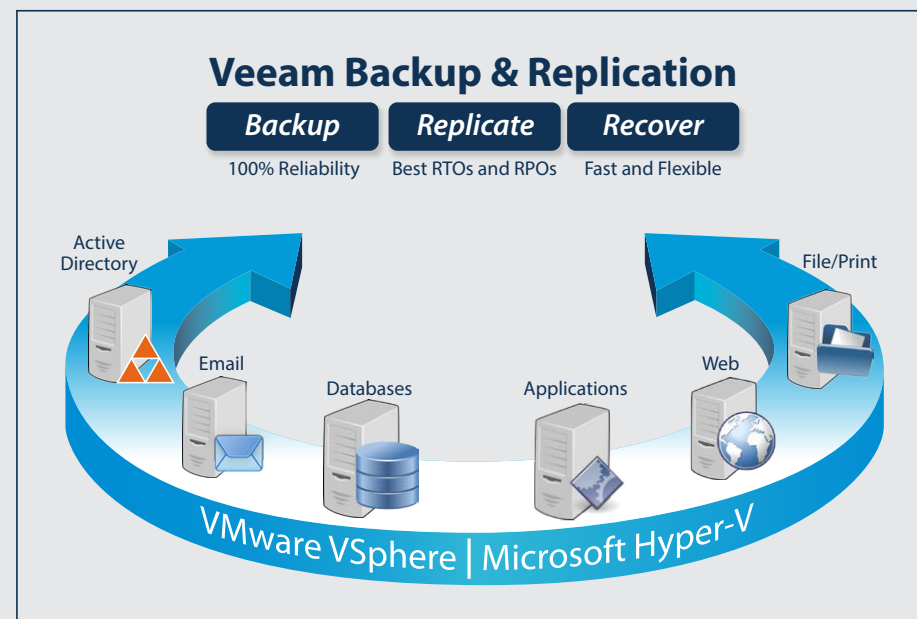
Design and Implement new virtual environment

Scale up and existing environment

Desktop virtualization

Renew VMware support contracts

Veeam

As server virtualization has matured, so has the need for effective backup and management solution for the virtual environment, Virtual machines now support mission-critical production workloads, and administrators can't afford a downtime for these systems, also IT Administrators must document the utilization and the business value of virtualization to the IT management and to executives so that resources must be allocated efficiently, Veeam is a technology alliance for VMware and a Golden Partner for Microsoft where their Backup system is considered to be the No.1 worldwide for virtual environment. Veeam offers two products specifically for the virtual environment, Veeam Backup and Replication and Veeam ONE.

Veeam Backup & Replication

Backup	Replicate	Recover
100% Reliability	Best RTOs and RPOs	Fast and Flexible

Active Directory

File/Print

Email

Databases

Applications

Web

VMware VSphere | Microsoft Hyper-V

What are the benefits your organization will get from Veeam Solutions

Backup and Restore

Sure Backup – Testing the backup by starting the virtual machine in an isolated environment and making sure all the services are running ok then shutting down the virtual machine, this process is done automatically and it will generate a report a the backup administrator.

Instant Recovery – Running the virtual server from the backup in case any disaster happened to the primary server, once the primary server is fixed all the incremental data will be migrated from the backup server to the primary server.

Virtual Lab – you can create a sandbox testing environment for all the changes that you want to apply to a server or number of servers on an isolated network before you apply them to the production.

Replication Functionality – with Veeam it is not only a backup solution it is a replication solution as well, with the high compression rate and WAN accelerator you can store your backup to remote sites or build your DR site.

Agentless Backup Solution – No agent is required.

Veeam ONE

You need to be the first to know when issues affect the performance and availability of your backup and virtual environment infrastructures. With over 200 prebuilt alarms and an extensive knowledge base, you will not only be alerted when a problem occurs, you'll also have the information at your fingertips to troubleshoot, pinpoint root cause and resolve the issue quickly.

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LogRhythm SIEM Solution

Detect, Respond To & Neutralise Threats Before They Damage Your Business. Real Time Threat Alerts. Faster Detection Times. Next-Gen SIEM. AI Powered Cyber Security. Market Leader SIEM.

The LogRhythm platform combines user and entity behaviour analytics (UEBA); network detection and response (NDR); and security orchestration, automation and response (SOAR) in a single end-to-end solution.

LogRhythm's Threat Lifecycle Management (TLM) framework serves as the foundation for the AI-enabled security operations centre (SOC), helping customers measurably secure their cloud, physical, and virtual infrastructures for both IT and OT environments.

Rapid Threat Detection Through the Noise

strengthen your security

Scaling with Your Enterprise

If your SIEM solution is surfacing noisy, meaningless alarms, your team can't focus on what's important. LogRhythm's NextGen SIEM sifts through your vast quantities of log and other machine data, enriches it, and applies advanced automated security analytics to zero in on a threat.

Cybersecurity Intelligence

With the investment that is done for your current security hardware and software you will detect the attached once it happens, what if you can get a heads up about an upcoming security attack. Bluelive and NUIX is an integral part of your security suite, Blueliv will check the external environment the dark world of the hackers and it will notify you of any plan on attacking you, on the other hand, NUIX will make sure your internal security infrastructure is not breached, and no sensitive information is leaked, and if it leaked you will know by whom and when.

Blueliv

Blueliv is a cloud-based platform that offers real-time cyber threat monitoring and intelligence solutions. Blueliv will provide you with:

Proactive Threat Monitoring
Predict, detect and respond to the next cyberattack

Data Breach Protection
Significantly reduce the chances of data breach

Fraud Prevention
Lower the risk of fraud and other criminal activity railed against your organization

Brand Protection
Identify threats targeting your brand, products, services and sales channels

NUIX

NUIX was built to understand the DNA of data at enormous scale, It offers eDiscovery suite, an electronic discovery platform for processing, investigation, analysis, review, and production applications, enabling users to find critical evidence for litigation, compliance and regulatory.

High-Speed Degausser

Degaussing is the best way to dispose of sensitive data on end-of-life media, according to NIST's Guidelines for Media Sanitization. It's quicker. easier and more eco-friendly than shredding, and enables bulletproof compliance with GDPR & PCI-DSS regulations.

Data Elimination Just Got Faster

The fastest way to erase data on hard drives,
10,000+ Gauss
Total erasure of magnetic hard drives with built-in field strength verification.
Superfast erasure
Each cycle takes just 7 seconds; you can erase 100s of drives per hour!
Easy & convenient
Compact, lightweight and quiet; no cooldown between cycles.

Enhanced with IRONCLAD

IRONCLAD Erasure Verification System offers:
Complete proof of erasure
Image capture of degaussed media
Record serial number, operator ID and erasure status
Generate audit-worthy Certificate of Erasure and Destruction Report

Our References

Sipchem
satorp | ساتورب
SASREF | ساسرف
King Fahd University of Petroleum & Minerals

Aramco Gulf Operations | أرامكو لأعمال الخليج
Saudi Electricity Company | الشركة السعودية للكهرباء
S-Chem
SAUDI CHEVRON PHILLIPS CO.
JUBAIL CHEVRON PHILLIPS COL.
SAUDI POLYMERS CO.

TAQA | طاقة
Zamil industrial
King Faisal Specialist Hospital & Research Centre Gen. Org. | مستشفى الملك فيصل التخصصي ومركز الأبحاث مؤسسة عامة

KAPSARC | مركز الملك عبدالله للدراسات والبحوث البترولية
الشركة السعودية لمعدات الديزل المحدودة
Saudi Diesel Equipment Co., Ltd.
اليوم

LDIC
AL JOAIB Group
وزارة الطاقة والصناعة والثروة المعدنية
وكالة الوزارة للثروة المعدنية

Schlumberger
ARGAS
Arabian Geophysical & Surveying Co.
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100% Hyper-V Shop Picks Veeam to Back up VMs in Microsoft Windows Server 2012

"We found it amazing that Veeam Backup & Replication for Hyper-V on Microsoft Windows Server 2012 not only addressed our backup challenges but also reduced our backup cost."

Kasim Ahmed
IT Administrator - ARGAS

INDUSTRY: Energy and Utilities.

COMPANY: **ARGAS** Created in 1966 and based in Al-Khobar, Saudi Arabia, the Arabian Geophysical and Surveying Company (ARGAS) helps oil and gas companies increase their reserves, decrease exploration costs and optimize their production   activities.

CHALLENGE: A slow, manual backup and recovery process did not sufficiently support ARGAS's Hyper-V environment when it moved to Microsoft Windows Server 2012, nor would it adequately protect the virtualized data in a new ERP system soon to be deployed.

The Business Challenge

ARGAS was one of the first companies in the eastern province of Saudi Arabia to virtualize its entire IT infrastructure on Microsoft Hyper-V. Approximately 55 virtual machines (VMs) run every critical application.

Soon after ARGAS implemented Microsoft Windows Server 2012, the company decided to replace its backup and recovery process because it was slow and disruptive. ARGAS wanted to back up and recover its Hyper-V environment quickly and reliably in Windows Server 2012, including the VM that would run a new enterprise resource management (ERP) system soon to be deployed.

"We needed a solution that could complete backup tasks within our backup window, explained Ameer Hussain, IT Manager at ARGAS. "We also needed a reliable solution that allowed us to meet our recovery time objectives (RTOs)."

ARGAS had been backing up VMs to disk manually. The IT team shut down the servers, made a binary copy of the files, transferred the copy to tape and moved the tapes offsite. Backing up VMs was so time-consuming that each VM could only be backed up on a quarterly basis. Backups were so large that they consumed a tremendous amount of storage space. And, shutting down the servers disrupted IT services to users.

"We shared our list of requirements for a new Hyper-V backup strategy with FutureTech Solutions," said Kasim Ahmed, IT Administrator at ARGAS. "First and foremost we needed a fast and reliable solution. We also needed built-in deduplication and compression to reduce the size of our backups, and we needed something fast so we could back up all of our VMs in one day, without shutting down servers."

Based in Al-Khobar, FutureTech Solutions provides clients with IT services for virtualization solutions that achieve a return on investment (ROI) by applying the industry's best practices. FutureTech is a Veeam Gold ProPartner.

The Veeam Solution

FutureTech Solutions recommended Veeam® Backup & Replication™ because it met every requirement ARGAS identified as critical to its Hyper-V backup strategy. Veeam provides powerful, easy-to-use and affordable backup, replication and recovery of virtualized applications and data for organizations running Microsoft Hyper-V and VMware vSphere.

"We knew Veeam would solve ARGAS' pain points, and at that time, it was the only solution to support Hyper-V in Microsoft Windows Server 2012," said Nouf Al-Dossary, Marketing Executive at FutureTech Solutions. "Deploying Veeam gives ARGAS a safe and secure backup process that eliminates the issue of server restarts. Veeam is also fast. The first full backup of a massive Microsoft Exchange server took fewer than 20 minutes.

When the IT team combined data deduplication in Microsoft Windows Server 2012 with data deduplication and compression in Veeam, backups required approximately 150% less storage space.

"We're seeing compression ratios of about 7:1," Hussain explained. "We anticipate this space savings will reduce our storage budget by up to 50% each year. To save additional costs, we may take advantage of Veeam's native tape support in the future. We're required to maintain data offsite for auditing purposes, and we already have a tape library we can use."

In addition to reduced backup storage, Veeam provides fast backup and recovery. "Before Veeam, it took two hours to back up four VMs," Ahmed said. "With Veeam it takes four hours to back up 55 VMs, which is well within our backup window. Recovery with Veeam is much faster too—restoring a deleted email takes about three minutes. Before Veeam, restoring a deleted email could take up to 30 minutes. Now we can meet our RTOs."

Ahmed uses Veeam Explorer™ for Microsoft Exchange to browse, search and selectively export items (emails, notes, contacts, etc.) directly from Veeam backups of Microsoft Exchange VMs.

"Veeam is so simple to use and its interface is so user-friendly that there's not much you can do wrong," Ahmed said. "Usually interfaces are jam-packed with too many steps to create a backup. With Veeam it takes four or five steps and your backup is in place, sitting there quietly until you need it."

Veeam also saves time for the IT team by reducing its workload. "Some backup tools require hours of monitoring and troubleshooting each day," Ahmed said. "But with Veeam, we spend a few minutes each morning checking Veeam reports, and then we focus on other aspects of IT. Veeam is a great, easy-to-use and simplified solution. It has made our lives in IT a lot easier and more efficient."

The Results

Reliable backup solution supports Microsoft Hyper-V and protects ERP

When ARGAS began looking for a new backup and recovery solution to protect its virtual environment on Microsoft Windows Server 2012, Veeam Backup & Replication was the only one to support Hyper-V. Another reason ARGAS chose Veeam was because FutureTech Solutions demonstrated and provided proof of concept that Veeam would protect all virtualized data, including data in the new ERP system.

"We believe Veeam is the best backup and recovery solution for virtualized environments," Al-Dossary said. "We've recommended Veeam to many clients, and all report excellent results."

Compressed, deduplicated backup requires 150% less storage

When the deduplication feature in Microsoft Windows Server 2012 is combined with Veeam's built-in deduplication and compression, the size of VM backups at ARGAS decrease significantly, requiring 150% less storage, which will save the company up to 50% in storage costs.

Operational costs decrease; IT focuses on new initiatives

In addition to decreased backup storage costs, Veeam Backup & Replication reduced the time needed for ARGAS to monitor and troubleshoot backups. With Veeam, the IT team checks reports for a few minutes each day and moves on to other tasks. Before Veeam, the manual backup process took hours each day, tying up at least one member of the team when he could have been working on other projects.

SOLUTION:
Veeam Backup & Replication™

RESULTS:

• Reliable backup solution supports Microsoft Hyper-V and protects ERP.
• Compressed, deduplicated backup requires 150% less storage.
• Operational costs decrease; IT focuses on new initiatives.

VEEAM PROPARTNER:
FutureTech Solutions is an IT services firm that focuses on current and future Saudi IT market demands. The consulting firm helps clients built strategic IT solutions that boost business productivity, increase clients' return on investment and lower their total cost of ownership.

http://www.futuretech.net.sa/

ABOUT VEEAM SOFTWARE

Veeam® is Modern Data Protection™ - providing powerful, easy-to-use and affordable solutions that are Built for Virtualization™ and the Cloud. Veeam Backup & Replication™ delivers VMware backup, Hyper-V backup, recovery and replication. This #1 VM Backup™ solution helps organizations meet RPOs and RTOs, save time, eliminate risks and dramatically reduce capital and operational costs. Veeam Backup Management Suite™ provides all the benefits and features of Veeam Backup & Replication along with advanced monitoring, reporting and capacity planning for the backup infrastructure. Veeam Management Pack™ (MP) extends enterprise monitoring to VMware through Microsoft System Center and also offers monitoring and reporting for the Veeam Backup & Replication infrastructure. Veeam also provides free tools for the virtualization community.

Founded in 2006, Veeam currently has over 20,000 ProPartners and more than 80,000 customers worldwide. Veeam's global headquarters are located in Baar, Switzerland and has offices throughout the world.

To learn more, visit www.veeam.com

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